



EdTec and YM&C invite you to gain in-depth, first-hand knowledge from facilities experts. Understand the challenges, options, and out-of-the-box solutions for successfully leasing or owning your own school site.

## Facilities Financing Crash Course



### Los Angeles Area

**Date: Tuesday, February 10th**

**Location: SPiN Lounge at The Standard**

**550 South Flower at Sixth Street**

**Los Angeles, CA 90071**

**Time: 1:30 pm - 6:30 pm**

### San Diego Area

**Date: Thursday, February 12th**

**Location: City Scene Room at the Bristol Hotel**

**1055 First Avenue**

**San Diego, CA 92101**

**Time: 1:30 pm - 6:30 pm**

Please join us for a **FREE** half-day seminar followed by a happy hour. RSVP to [sam@edtec.com](mailto:sam@edtec.com).

### **Mastering Lease Negotiations**

*Presented by Young, Minney & Corr, LLP*

This workshop will teach you about effective lease negotiation strategies. Learn how to get the business terms you need included in the lease while avoiding common pitfalls in the largest single contract your school will ever enter into.

### **Community Development Financial Institution (CDFI) Facility Financing**

*Presented by Low Income Investment Fund, Clearinghouse CDFI and Musick, Peeler & Garrett LLP*

This session will provide an introduction to short term financing products that can be

utilized to finance a school facility. We'll explore the various loan products available, including acquisition and construction loans, tenant improvement financing, and New Markets Tax Credits. Hear lender and legal perspectives on these products, as well as the considerations to keep in mind as your school undertakes the process of financing and developing a permanent facility.

### **Private Market Solutions for Charter School Facilities**

*Presented by Red Hook Capital Partners LLC*

This session is focused on how charters can utilize privately available capital to gain control of and develop suitable facilities. Although the bond market is likely the lowest cost long-term capital available to charters, many charters (1) may not yet be able to access the bond market or (2) need a funding solution that can be tapped more quickly than the process of going to the capital markets with a public bond offering.

### **Long Term Financing & Tax Exempt Bonds**

*Presented by Stifel, Nicolaus & Company, Inc and Orrick, Herrington & Sutcliffe LLP*

In this session, learn how your school can obtain a long term and low interest rate tax-free bond deal. From start-up schools to CMOs, the bond market can be a smart solution to finance the acquisition, renovation and construction of a school site.

*Please RSVP as soon as possible to [sam@edtec.com](mailto:sam@edtec.com); space is limited.*

